

Interview Preparation

THE VIRTUAL INTERVIEW

ANSWER #14

Question: *Before we go any further, what kind of money do you need to make?*

1. Incorrect. It is acceptable to be money motivated to some degree, but be more subtle. Most interviewers are looking for people who are willing to work hard and get the job done. Such a concentration on financial rewards will not look good in most cases.
2. **This is the best answer.** It shows a willingness to work with the organization to determine a fair salary. If you have done your homework you know about how much that would be annually.
3. Incorrect: This is a one-sided answer. The interviewer may perceive this as an unwillingness to give and work hard for the good of the organization.